



# HIGH INTEGRITY QUALITY RESULTS TRUSTED ADVISOR RELATIONSHIPS

## Selected Venture Relationships

Advent Venture Partners  
Alloy Ventures  
Anthem Ventures  
ARCH Venture Partners  
Arsenal Capital Partners  
Austin Ventures  
Baird Venture Partners  
Bessemer Ventures  
BD Ventures  
CitiGroup Alternative Investments  
Cowen Healthcare Royalty Partners  
Domain Associates  
Enterprise Business Partners  
Draper Fisher Jurvetson  
Frontenac  
HIG Ventures  
Highland Capital Partners  
Interwest Partners  
Kaiser Venture Capital  
Lilly Ventures  
Madrone Capital Partners  
Mesa Verde Venture Partners  
Mission Ventures  
Morgenthaler Ventures  
New Enterprise Associates  
Oak Investments  
Okapi Venture Capital  
Oxford Bioscience Partners  
Polaris Ventures  
Sanderling Ventures  
Scale Venture Partners  
Sequoia Capital  
Stonehenge Partners  
The Carlyle Group  
The Clayton Foundation  
Thomas, McNerney & Partners  
Three Arch Partners  
Trident Capital  
Venrock  
Versant Ventures  
Waveland Ventures

## OVERVIEW

Cabrillo Advisors is a business valuation and investment banking firm serving the life science and technology sectors. Cabrillo provides a full range of valuation services for financial reporting and tax compliance and provides high quality mergers and acquisitions advisory services for both public and privately held companies. Cabrillo is pleased to celebrate its 10th year in business in 2010, as well as its anticipated Bay Area office opening later this year.

## VALUATION SERVICES

### TAX COMPLIANCE

- Equity Incentive Plans (IRC 409A)
- Gift & Estate Tax
- Employee Stock Ownership Plans (ESOP's)

### FINANCIAL REPORTING

- Purchase Price Allocations (ASC 805, formerly SFAS 141/141R)
- Impairment Testing (ASC 350, formerly SFAS 142 & ASC 360, formerly SFAS 144)
- Accounting for Stock Option Expense (ASC 718, formerly SFAS 123R)
- Complex Securities (Embedded Derivatives & ASC 815, formerly SFAS 133, 155)
- Fair Value (ASC 820, formerly SFAS 157)

### FINANCIAL ADVISORY

- Strategic Business Valuation
- Dissenting Shareholder Suits
- Fairness Opinions
- Partner Buyouts

## Please contact us to set up an initial consultation

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Cabrillo Broker, LLC, an affiliate of Cabrillo Advisors, LLC, is a broker-dealer and a member of the Financial Industry Regulatory Authority and the Security Investors Protection Corporation (FINRA/SIPC).