



HIGH INTEGRITY QUALITY RESULTS TRUSTED ADVISOR RELATIONSHIPS

Selected Venture Relationships

Advent Venture Partners
Alloy Ventures
Anthem Ventures
ARCH Venture Partners
Arsenal Capital Partners
Austin Ventures
Baird Venture Partners
Bessemer Ventures
BD Ventures
CitiGroup Alternative Investments
Cowen Healthcare Royalty Partners
Domain Associates
Enterprise Business Partners
Draper Fisher Jurvetson
Frontenac
HIG Ventures
Highland Capital Partners
Interwest Partners
Kaiser Venture Capital
Lilly Ventures
Madrone Capital Partners
Mesa Verde Venture Partners
Mission Ventures
Morgenthaler Ventures
New Enterprise Associates
Oak Investments
Okapi Venture Capital
Oxford Bioscience Partners
Polaris Ventures
Sanderling Ventures
Scale Venture Partners
Sequoia Capital
Stonehenge Partners
The Carlyle Group
The Clayton Foundation
Thomas, McNerney & Partners
Three Arch Partners
Trident Capital
Venrock
Versant Ventures
Waveland Ventures

OVERVIEW

Cabrillo Advisors is a business valuation and investment banking firm serving the life science and technology sectors. Cabrillo provides a full range of valuation services for financial reporting and tax compliance and provides high quality mergers and acquisitions advisory services for both public and privately held companies. Cabrillo is pleased to celebrate its 10th year in business in 2010, as well as its anticipated Bay Area office opening later this year.

VALUATION SERVICES

TAX COMPLIANCE

- Equity Incentive Plans (IRC 409A)
- Gift & Estate Tax
- Employee Stock Ownership Plans (ESOP's)

FINANCIAL REPORTING

- Purchase Price Allocations (ASC 805, formerly SFAS 141/141R)
- Impairment Testing (ASC 350, formerly SFAS 142 & ASC 360, formerly SFAS 144)
- Accounting for Stock Option Expense (ASC 718, formerly SFAS 123R)
- Complex Securities (Embedded Derivatives & ASC 815, formerly SFAS 133, 155)
- Fair Value (ASC 820, formerly SFAS 157)

FINANCIAL ADVISORY

- Strategic Business Valuation
- Dissenting Shareholder Suits
- Fairness Opinions
- Partner Buyouts

Please contact us to set up an initial consultation

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Cabrillo Broker, LLC, an affiliate of Cabrillo Advisors, LLC, is a broker-dealer and a member of the Financial Industry Regulatory Authority and the Security Investors Protection Corporation (FINRA/SIPC).