



CABRILLO ADVISORS ANNOUNCES STRATEGIC INVESTMENT IN HART INTERCIVIC INC. FROM AN AFFILIATE OF H.I.G CAPITAL LLC

SAN DIEGO, CA – July 14, 2011– Cabrillo Advisors LLC, a California based investment banking and business valuation firm, is proud to announce that their client, Hart InterCivic Inc., the leading national provider of election voting systems and election management products and services, received a strategic investment from an affiliate of San Francisco-based H.I.G. Capital, LLC. The transaction marked the culmination of a three year relationship between Hart and Cabrillo, which initially provided valuation services to Hart and was later engaged to serve as exclusive advisor for the transaction.

“We knew Cabrillo truly understood our business and how best to position our company in the marketplace as a result of the valuation advisory work they had done for us. They were able to quickly identify the right potential buyers, resulting in the selection of a world class partner in H.I.G.” said Gregg Burt, Chairman of Hart InterCivic.

Hart InterCivic looks forward to the new relationship with H.I.G. as the investment positions the company for continued growth in its state, county and municipal technology businesses. Burt stated, “H.I.G. shares and supports our vision, values, commitment to excellence and innovation, and—above all—commitment to meeting our customers’ needs. I look forward to working with them to continue, and build upon, the Hart InterCivic tradition of trusted leadership within the election industry.”

The sale was completed on July 6th, 2011, and the financial terms were not disclosed.

About Cabrillo Advisors LLC

Cabrillo Advisors offers a full suite of investment banking and valuation services for some of the most dynamic public and private companies in the nation. Top attorneys, CPAs, business owners and investors rely on Cabrillo’s work for tax compliance, financial reporting and strategic events for the companies they represent. Cabrillo also provides mergers and acquisitions advisory services for companies in the middle market, with an emphasis on high tech, business services and other family-owned businesses. For more information, please contact Wade Hansen (whansen@cabrilloadvisors.com) or visit www.cabrilloadvisors.com.

About Hart InterCivic, Inc.

Hart is a leading national provider of voting systems, election management products and services. Hart delivers a deep-rooted level of credibility across the electoral process with field-proven products, services and support that successfully, dependably meet the rigorous demands of today’s election procedures. Millions of votes are cast each year using Hart’s eScan™ and eSlate® polling place voting systems and Ballot Now central scanning / by-mail solution. Hart’s latest products, ePollbook® and the eSlate A/T® have triggered dramatic growth in the market. For more information, please visit www.hartintercivic.com.

About H.I.G. Capital

H.I.G. Capital is a leading global private equity investment firm with more than \$8.5 billion of equity capital under management. Based in Miami, and with offices in Atlanta, Boston, New York, and San Francisco in the U.S., as well as

affiliate offices in London, Hamburg and Paris in Europe, H.I.G. specializes in providing capital to small and medium-sized companies with attractive growth potential. H.I.G. invests in management-led buyouts and recapitalizations of profitable and well managed manufacturing or service businesses. H.I.G. also has extensive experience with financial restructurings and operational turnarounds. Since its founding in 1993, H.I.G. has invested in and managed more than 200 companies worldwide. The firm's current portfolio includes more than 50 companies with combined revenues in excess of \$8 billion. For more information, please refer to the H.I.G. website at www.higcapital.com.